BAT NEWS

BAT NEWS updates are provided to inform industry of the latest information and announcements supporting the evolution of the BAT program acquisition. The BAT NEWS updates are intended to highlight program Draft documentation postings as well as relay most current program events/plans. Please note that all documentation is to be considered draft until formal Request for Proposals (RFP) release. Industry review and comments of all program draft documents and program announcements is encouraged and appreciated to help in the development of final program planning and documentation. All questions/comments/concerns should be addressed to the Procurement Contracting Officer (PCO), Sandra Harvey, Sandra.Harvey.2@us.af.mil, 478.926.0156, the buyer, Philip Earthly, Philip.Earthly.1@us.af.mil, 478.222.8330, and the buyer, Crystal Crawford, Crystal.Crawford.1@us.af.mil, 478.497.7733.

21 Apr 2016: This BAT News is being submitted as a reminder of the 22 April 2016 Pre-Proposal Teleconference scheduled for 12:00pm Eastern Standard Time. See below for the telephone number and passcode to join in on the call!

19 Apr 2016: The purpose of this BAT News update is to provide to industry the date and time of the Pre-Proposal Teleconference where we will walk through the contents and requirements of the Request for Proposal. The teleconference is scheduled for Friday, 22 April 2016 at 12:00p.m. Below is the callin number and passcode to access the conference call:

Call-in number: 937-904-7822

Passcode: 823260#

18 Apr 2016: The purpose of this BAT News update is to provide industry notification of a planned Pre-Proposal Teleconference to walk through the contents and requirements of the Request for Proposal. The teleconference is scheduled for early Friday afternoon, 22 April 2016. The specific time and call-in number will be released once that information is confirmed.

15 Apr 2016: This BAT News update provides clarification on the 14 Apr 16 postings. The Draft RFP posted on FBO with all of the attachments was for REVIEW ONLY. The Government is <u>NOT</u> requesting proposals at this time.

The official synopsis announcing the requirement was also posted, but should have been added to the existing pre-solicitation notice. Instead, it was inadvertently created as a combination synopsis/pre-solicitation and gave the erroneous appearance that the Government was releasing the official RFP. We apologize for any confusion this may have caused. It was intended to be a pre-solicitation announcement. We simply wanted to give industry an advance look at all of the Draft RFP documentation prior to the official RFP release, which is expected to be around 4 May 16.

Posted:

Updated BAT News dated 15 Apr 16

14 Apr 2016: The purpose of this BAT News update is to provide industry notification of: 1) the much

anticipated release of the Draft RFP; 2) a tentative Pre-Proposal Teleconference on a yet-to-bedetermined date to discuss the contents of the Draft RFP; 3) the posting of responses to questions from industry; and 4) the synopsis of the Bomber Armament Tester (BAT) System.

Posted:

BAT News, dated 14 Apr 16

Draft RFP with attachments, dated 14 Apr 16

Synopsis of Bomber Armament Tester (BAT) System, dated 14 Apr 16

Responses to Questions from Industry, dated 14 Apr 16

23 Mar 2016: This edition of the BAT News provides an update to the Contractor Briefing of Incentive Structures slides that were posted on 17 March. A slide (Slide #12) was inadvertently omitted from the briefing, but has now been added. The added slide is the only change made to the briefing.

Posted:

BAT News, dated 23 Mar 16

Updated Contractor Briefing of Incentive Structures, dated 23 Mar 16

22 Mar 2016: This BAT News update provides industry with an early look/explanation of the BAT incentive criteria that will be briefed during the Thursday, 24 March telecon and used in the BAT Program.

Posted:

BAT News, dated 22 Mar 16

RFP Incentive Language, dated 22 Mar 16

21 Mar 2016: In preparation for the planned Incentive Structures telephone conference on Thursday, 24 March, the Government requests that any questions you may have be submitted in writing to the PCO and Buyer (Philip Earthly) not later than 4:00PM EST. Additionally, for planning purposes, we request those industry partners who plan on participating in the telecon notify us in advance via email by 4:00PM EST as well.

Posted:

BAT News, dated 21 Mar 16

<u>17 March 2016</u>: The purpose of this update is to provide industry with: 1) notice of a change to the BAT Program Manager. Mr. David Courson has replaced Ms. Cheryl Brantley. His contact information is as follows: phone: 478.327.8326, email: Thomas.Courson@us.af.mil; 2) advance notice of a planned telephone conference (telecon) with industry next week Thursday, 24 March, from 2:00PM to 3:00PM (EST) to discuss the BAT Program incentive structures that will be used. The Dial-In Number for the telecon is 937-904-7822 (DSN: 674-7822), and the access code is 823260# (don't forget to include the "#" at the end of the code). There is a strict limit of one dial-in line per offeror. A draft copy of the briefing slides is included in this posting. **NOTE:** This telecon will cover the incentives only. No other topic will be covered during the call.

Posted:

BAT News, dated 17 Mar 16

Contractor Briefing of Incentive Structures (to be held 24 Mar 16)

9 March 2016: The purpose of this update is to provide industry with: 1) A correction to Philip Earthly's phone number erroneously listed in the previous BAT News. 2) A notification that Crystal Crawford has been added as a new buyer. 3) The following requirements documents are posted: Draft SOW, Draft Spec, Draft CLIN Structure, and Draft CDRLs grouped in a portfolio form by logistics, technical, and configuration management and Technical Orders. 4) The RFP is expected to be released no later than mid-May.

Posted:

BAT News, dated 9 Mar 16 Draft SOW, 9 Mar 16, Rev 6 Draft Spec, 8 Mar 16, Rev 8 Draft CLIN Structure Draft CDRLs

5 February 2016: The purpose of this update is to provide industry with: 1) New RFP location and information. All posting of data associated with the BAT Program will now be found under the solicitation number RFP FA8533-16-R-0001. No further updates or information will be posted on the informational request, RFI-14-R-BAT. Please refer to the new RFP number for all acquisition information. 2) Draft RFP and several draft attachments are hereby posted to the new FedBizOpps under the new solicitation number offered in #1 above, today, Friday, 5 Feb 16. Request review and all feedback be received NLT 4pm EST, Monday, 15 Feb 16. Date for Final RFP release will be forthcoming in a future update of BAT News. 3) Bomber Armament Tester Bidder's Library-Notice to Industry.

4) Final responses to the few remaining, unanswered questions from the November 2015 Pre- Solicitation Day event. This constitutes closing actions from the Government for all open action items from the Pre-Solicitation Day event.

Posted:

BAT News, dated 5 Feb 16
DRAFT RFP
DRAFT BAT SOW, dated 21 Jan 16, Rev5
DRAFT BAT System Performance Specification, dated 26 Jan 16, Rev 8
DRAFT Section L and M, dated 5 Feb 16

DRAFT BAT CDRLs

DRAFT Appendix C, dated 30 Oct 15 Bidder's Library Notice to Industry Letter, dated 7 May 15 Final Pre-Solicitation Conference Questions

18 December 2015: The purpose of this update is to provide industry with: 1) the BAT Source Selection Process Flow; 2) Draft BAT Performance Specifications, Rev 7, dated 18 Dec 15; and 3) Draft BAT Statement of Work, Rev 4, dated 18 Dec 15.

<u>17 December 2015:</u> The purpose of this update is to: 1) provide industry with the attached draft copy of the anticipated CLIN structure for this effort; and 2) provide notification that, sometime AFTER the second week of January 2016, we will begin posting updates regarding this effort to its new solicitation number (RFP <u>FA8533-16-R-0001</u>). Please ensure you are checking for updates under this new number around that time. The current number (RFI-14-R-BAT) will no longer be used or updated. As always, feel free to provide any comments/questions you may have. Request all feedback be received not later than COB 6 Jan 16.

14 December 2015: The purpose of this update is to inform industry of the postings of 1) Draft BAT Technical Section L and M, dated 14 Dec 15; and, 2) Draft BAT Past Performance Relevancy Criteria, dated 14 Dec 15. We encourage your feedback on the posted documents. Request all feedback be received by COB 17 Dec 15.

11 December 2015: The purpose of this update is to 1) Inform industry of the Government's intention to post a DRAFT RFP towards the end of January 2016, and post a Formal RFP the last week of February 2016. 2) Posted four (4) BAT documents on FBO for industry comment and feedback.

Uploaded to FBO, as of this date include the following;
BAT DRAFT Past Performance Relevancy Criteria, dated 11 Dec 15
BAT Bidder's Data Library Listing, as of 1 Sep 15
BAT Pre-Solicitation Question and Response Charts
BAT Pre-Solicitation Conference Attendee List

16 November 2015: The purpose of this update is to 1) Inform industry of three (3) updated Pre-Solicitation Conference Charts, dated 16 Nov 15, posted on FBO. 2) Inform industry of contracting officer new phone number: 478-926-0156 and the addition of a new buyer assigned to the acquisition: Philip Earthly, Philip.Earthly.1@us.af.mil, 478.327-8330. Please include Philip on all correspondence. 3) Inform industry of the BAT Lead Program Manager, Cheryl Brantley, Cheryl.Brantley.2@us.af.mil

10 November 2015: The purpose of this update is to inform industry of an email correction on the BAT NEWS, dated 6 November 2015. The correct email address for Cassandra Harrison is Cassandra.Harrision.2@us.af.mil. For clarification and continuity purposes, the Bomber Armament Tester Pre-Solicitation Conference Letter posted on FBO contains the correct email for Cassandra Harrison.

<u>6 November 2015:</u> The purpose of this update is to inform industry of BAT Pre-Solicitation Conference, 18-19 Nov 15 in Warner Robins GA. Day 1 of the BAT Pre-Solicitation Conference, 0800-1500 EST,

will be held in the Scott Theater, Eagle Building at the Warner Robins Museum of Aviation. Address of the Museum of Aviation is 1942 Heritage Blvd, Robins AFB GA 31098. The Museum is located immediately off GA Highway 247 and beside Robins AFB. The Museum is not located within base gates and does not require any special passes or access for admission.

Day 2 of the BAT Pre-Solicitation is reserved for one-on-one meeting sessions with interested industry representatives at the Warner Robins Area Chamber of Commerce, 1228 Watson Blvd, Warner Robins GA 31093, on 19 Nov 15, 1100-1700EST. The one-on-one meetings will be scheduled for 20-minutes each individual industry with no more than five representatives. One-on-one meetings are scheduled on a first-come, first served and accepted via email only (no phone calls please). To schedule a one-on-one meeting, please email sandra.harvey.@us.af.mil and copy cassandra.harrison@us.af.mil on/or before COB Friday, 13 Nov 15.

Uploaded to FBO, as of this date include the following; Bomber Armament Tester Pre-Solicitation Conference Letter Bomber Armament Tester Pre-Solicitation Agenda Bomber Armament Tester Pre-Solicitation Maps DRAFT BAT Performance Specification, dated 22 Sep 15, Rev6 DRAFT BAT Statement of Work, dated 05 Nov 15, Rev 3

Note: Additional documents, information, and updates will be posted to FBO prior to the Pre-Solicitation Event along with the BAT NEWS updates and announcements.

5 October 2015: The Bomber Armament Tester (BAT) News is hereby introduced and established on 5 October 2015, as an electronic means to augment and further inform industry on the latest evolving program developments and news related to the Bomber Armament Tester acquisition. The BAT NEWS is intended to encourage an open dialogue between our industry partners and the Government BAT acquisition team to increase communication and transparency with the objective to achieve a more streamlined and comprehensive acquisition.

The BAT NEWS will provide a snap shot and brief summary of what is posted on Federal Business Opportunities (FBO), to include announcements, documents, information requests, program developments, and food for thought tidbits. Please note that all documents are to be considered as DRAFT until the formal Request for Proposal (RFP) release. We welcome and encourage industry review and comments. All comments, questions, and/or concerns should be addressed to the Contracting Officer, Sandra Harvey, 478.222.2125, Sandra.Harvey.2@us.af.mil.

5 October 2015: The purpose is to provide a baseline of understanding of the BAT Program. The BAT program is divided into three (3) incremental phases predominately driven by weapon system platform. This acquisition is consists of the following efforts: Engineering and Manufacturing Development (EMD), Production, and Sustainment through Interim Contract Support (ICS).

Increment One EMD: Design and development of the following:

Common Core Tester (Designed to support ALL Weapon System Platforms)

ALL B-2A UUT TPS's

ONE (1) B-1B MPRL UUT TPS (Most Complex B-1B) ONE (1) B-52H SUU-67 UUT TPS (Most Complex B-52H)

Increment Two EMD: Design and development of ALL remaining B-1B UUT TPS's and

incorporation of the B-1B MPRL from Increment One.

Increment Three EMD: Design and development of ALL B-52H UUT TPS's and

incorporation of the B-52H SUU-67 TPS from Increment One.

Production will be initiated as an option at the discretion of the Government after successful EMD increment(s) as documented and approved (successfully) by the Government.

Sustainment-Interim Contract Support (ICS) will be initiated as an option at the discretion of the Government beginning with the delivery of the first BAT System. ICS will end after Government defined, successful completion of the last BAT System deliverable.

Changed or Added since Industry Day - held in February 2015.

The three EMD Increments have evolved from a Firm-Fixed Price approach to a Cost Plus Incentive type strategy. The BAT team is developing and defining incentive definitions placing emphasis on schedule and critical milestone review gates.

The three Production Increments are currently leaning towards a Fixed-Price Incentive (Successive Targets) approach. Currently, developing and defining firm production quantity tables for each contractor to establish variable price tables with quantity discounts for established delivery times and locations.

Interim Contract Support (ICS) is currently leaning towards a Firm-Fixed Price that is priced and scaled per delivered BAT System for sustainment. Currently, developing and refining the support area specifics and parameters for contractor ICS support.

Latest documents posted on FBO for Industry comments and feedback are the DRAFT BAT Performance specification, dated 9 Sep 15, Rev 5 and BAT Statement of Work, dated 11 Sep 15, Rev 2. Additionally out for Industry review and comment is 4 (four) Bidder's Library CD data volumes

Tentative Upcoming BAT Acquisition Events:

A Pre-Solicitation Conference is tentatively forecast to be held on Wednesday, 18 November and Thursday 19 November 2015. In advance of the Pre-Solicitation Conference, the Government intends to provide a DRAFT Request for Proposal (RFP). The Conference is intended to include a briefing of the requirement, particular notes of interest, and a review of the DRAFT RFP and attachments.

A Formal RFP is tentatively expected to be released the first week of January 2016.